

Hartco Inc.

Quarterly financial performance

(in thousands of dollars, except per share amounts)

Quarter ended	September 30, 2011 \$(⁽¹⁾)	June 30, 2011 \$(⁽¹⁾)	March 31, 2011 \$(⁽¹⁾)	December 31, 2010 \$(⁽¹⁾)
Revenues	99,315	115,460	115,349	118,605
Operating income	2,691	807	164	3,756
Net earnings				
Continuing operations	2,000	879	360	4,034
Discontinued operations	-	-	-	-
Net earnings	2,000	879	360	4,034
Diluted earnings per share	0.14	0.06	0.03	0.29

Quarter ended	September 30, 2010 \$(⁽¹⁾)	June 30, 2010 \$(⁽¹⁾)	March 31, 2010 \$(⁽¹⁾)	December 31, 2009 \$(⁽¹⁾)
Revenues	111,524	114,322	120,856	105,556
Operating income	466	1,400	2,432	985
Net earnings				
Continuing operations	437	743	1,854	434
Discontinued operations	-	-	-	246
Net earnings	437	743	1,854	680
Diluted earnings per share	0.03	0.05	0.14	0.05

(1) Quarters ranging from March 31, 2010 to September 30, 2011 are presented in accordance with IFRS while December 31, 2009 quarter is presented using Canadian Generally Accepted Accounting Principles.